La Vida, Inc.
Financial Statements
December 31, 2022



## Index

## December 31, 2022

# **Independent Auditor's Report**

## **Financial Statements:**

Statement of Financial Position as of December 31, 2022 with Comparative Totals as of December 31, 2021	1
Statement of Activities for the Year Ended December 31, 2022 with Comparative Totals for the Year Ended December 31, 2021	2
Statement of Cash Flows for the Year Ended December 31, 2022 with Comparative Totals for the Year Ended December 31, 2021	3
Statement of Functional Expenses for the Year Ended December 31, 2022 with Comparative Totals for the Year Ended December 31, 2021	4
Notes to Financial Statements	5-11



#### **Independent Auditor's Report**

To the Board of Directors The La Vida, Inc. Lynn, Massachusetts

#### **Opinion**

We have audited the accompanying financial statements of La Vida, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of La Vida, Inc. as of December 31, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of La Vida, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about La Vida, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate
  in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of La Vida, Inc.'s internal
  control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about La Vida, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

## **Report on Summarized Comparative Information**

We have previously audited La Vida, Inc.'s 2021 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated November 14, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

/s/ De Biasi & Nash, LLC

De Biasi & Nash, LLC

Norwood, MA October 3, 2023

## Statement of Financial Position

## As of December 31, 2022 With Comparative Totals as of December 31, 2021

Current Assets		2022		2021
Cash and cash equivalents	\$	141,716	\$	179,110
Pledges receivable, net		313,128		166,436
Operating lease right-of-use assets		70,961		-
Finance lease right-of-use assets		1,462		-
Prepaid expenses		4,118		4,060
Total current assets		531,385		349,606
Fixed Assets				
Equipment		57,810		57,810
Total fixed assets		57,810		57,810
Less: accumulated depreciation		(31,410)		(27,595)
Total fixed assets, net		26,400		30,215
<b>Total Assets</b>	\$	557,785	\$	379,821
Current Liabilities				
Accounts payable	\$	61,158	\$	31,315
Accrued expenses		10,221		26,354
Operating lease liabilities, current		48,312		-
Finance lease liabilities, current		1,474		
Total current liabilities		119,691		57,669
Long Term Liabilities				
Long term operating lease liabilities		24,453	_	
Total long term liabilities		24,453		
Total liabilities		145,618		57,669
Net Assets				
Net assets without donor restrictions		412,167		297,152
Net assets with donor restrictions		-		25,000
Total net assets		412,167		322,152
Total Liabilities and Net Assets	\$	557,785	\$	379,821
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## Statement of Activities

## For the Year Ended December 31, 2022 With Comparative Totals for the Year Ended December 31, 2021

	Net Assets			Net Assets				
		Vithout Donor		With Donor		2022		2021
	_	Restrictions	_	Restrictions	_	Total		Total
Revenue and Support								
Contributions	\$	710,379	\$	_	\$	710,379	\$	684,229
Employee retention credit	*	44,429	*	_	*	44,429	_	-
Rental income		2,400		_		2,400		2,400
In-kind goods		3,400		-		3,400		, <u>-</u>
Other revenue		5,284		-		5,284		49,302
Net assets released from restrictions	_	25,000	-	(25,000)	-		_	
Total revenue and support	_	790,892	-	(25,000)	_	765,892	_	735,931
Expenses								
Administration		175,414		_		175,414		161,990
Fundraising		31,674		-		31,674		38,151
Program services	_	468,789	-		-	468,789	_	376,215
Total expenses	_	675,877	-		_	675,877	_	576,356
Change in net assets	_	115,015	-	(25,000)	_	90,015	_	159,575
<b>Total Change in Net Assets</b>		115,015		(25,000)		90,015		159,575
Net Assets at Beginning of Year	_	297,152	-	25,000	_	322,152	_	162,577
Net Assets at End of Year	\$_	412,167	\$		\$_	412,167	\$_	322,152

#### Statement of Cash Flows

## For the Year Ended December 31, 2022 With Comparative Totals for the Year Ended December 31, 2021

Cash Flows from Operating Activities	 2022	 2021
Change in net assets	\$ 90,015	\$ 159,575
Adjustments to reconcile change in net assets to net cash (used in) provided by operating activities:		
Depreciation	3,815	3,896
Decrease (increase) in assets		
Accounts receivable	(146,692)	(94,025)
Operating lease right-of-use assets	(72,423)	-
Prepaid expenses	(58)	(287)
Increase (decrease) in liabilities		
Accounts payable	13,416	21,245
Accrued expenses	(16,133)	17,689
Operating lease liabilities, current	48,312	-
Long-term operating lease liabilities	24,453	-
Finance lease liabilities, current	1,474	
Deferred revenue	 16,427	 167
Net Cash (Used in) Provided by Operating Activities	 (37,394)	108,260
Net (Decrease) Increase in Cash and Cash Equivalents	(37,394)	108,260
Cash and Cash Equivalents - Beginning	 179,110	 70,850
Cash and Cash Equivalents - Ending	\$ 141,716	\$ 179,110

## Statement of Functional Expenses

## For the Year Ended December 31, 2022 With Comparative Totals for the Year Ended December 31, 2021

	 Administration		Fundraising	. <u>-</u>	Program Services	_	2022 Total	2021 Total
<b>Functional Expenses</b>								
Advertising	\$ 711	\$	167	\$	1,652	\$	2,530 \$	4,955
Awards	-		-		57,724		57,724	53,040
Contributions	1,177		10		98		1,285	1,748
Depreciation	3,815		-		-		3,815	3,896
Employee benefits	10,273		2,419		23,857		36,549	24,570
Equipment lease	411		97		954		1,462	2,302
Fees	1,289		110		-		1,399	1,430
Insurance	3,324		-		-		3,324	4,374
Match savings program	-		-		19,276		19,276	31,393
Meals	531		125		12,264		12,920	-
Meetings and events	556		131		13,122		13,809	8,011
Membership dues	344		81	-	800		1,225	55
Office expense	373		88		4,131		4,592	3,268
Outside services	43,115		4,219		48,429		95,763	60,795
Payroll	75,298		17,734		208,138		301,170	246,369
Payroll fees	884		208		2,053		3,145	2,899
Payroll taxes	6,171		1,453		14,333		21,957	17,999
Professional fees	-		-		-		-	22,637
Programs	-		-		-		-	15,857
Publications	-		-		-		-	810
Rent	15,071		3,541		34,922		53,534	47,931
Repairs and maintenance	6,424		-		-		6,424	1,267
Scholarships	-		-		-		-	4,031
Telephone and internet expense	1,846		435		4,286		6,567	6,311
Transportation	625		147		15,311		16,083	263
Utilities	1,327		313		3,082		4,722	5,681
Website	 1,849	-	396	_	4,357	_	6,602	4,464
<b>Total Functional Expenses</b>	\$ 175,414	\$	31,674	\$	468,789	\$	675,877 \$	576,356

#### Notes to Financial Statements

December 31, 2022

#### (1) Summary of Significant Accounting Policies

The financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP). The significant accounting policies followed by La Vida, Inc. (the Organization) are described below to enhance the usefulness of the financial statements to the reader.

### (a) Nature of Activities

La Vida Scholars, Inc. (the Organization) is a not-for-profit organization, which was formed in 1996 to serve low income youth adults in Lynn, Massachusetts. The Organization provides higher education preparatory programs in which helps student with the all phases of the college application process. The organization also provides education services for the parents of students in learning about the college experience for there children and how to appropriately save for college.

## (b) Basis of Presentation

The statement of activities reports all changes in net assets, including changes in net assets without donor restrictions from operating and non-operating activities. Operating revenues consist of those monies received and other contributions attributable to the Organization's ongoing efforts.

#### (c) Standards of Accounting and Reporting

The Organization's net assets (excess of its assets over liabilities) and its revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions.

The statement of financial position presents two classes of net assets (net assets without donor restrictions and net assets with donor restrictions) and the statement of activities displays the change in each class of net assets. The classes of net assets applicable to the Organization are presented as follows:

<u>Net Assets Without Donor Restrictions</u> - Net assets that are not subject to donor-imposed restrictions. Net assets without donor restrictions consist of assets and contributions available for the support of operations. These net assets may be designated for specific purposes by management or the Board of Directors. Gains and losses on investments are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or law.

Net Assets With Donor Restrictions - Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the board of directors and/or passage of time. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restriction and reported in the statement of activities as net assets released from restrictions.

#### Notes to Financial Statements

December 31, 2022

#### (1) Summary of Significant Accounting Policies - continued

#### (d) Cash and Cash Equivalents

The Organization considers all highly liquid investments purchased with an original maturity of three months or less, which are neither held for nor restricted by donors for long-term purposes, to be cash equivalents.

The Organization maintains its cash balances at two financial institutions located in Massachusetts. The cash balances are insured by the Federal Deposit Insurance Organization (FDIC). At times these balances may exceed the federal insurance limits; however, the Organization has not experienced any losses with respect to its bank balances in excess of government provided insurance. Management believes that no significant concentration of credit risk exists with respect to these cash balances as of December 31, 2022.

## (e) Revenue Recognition

The Organization earns revenue as follows:

Contributions - In accordance with ASC Sub Topic 958-605, Revenue Recognition, the Organization must determine whether a contribution (or a promise) is conditional or unconditional for transactions deemed to be a contribution. A contribution is considered to be a conditional contribution if an agreement includes a barrier that must be overcome and either a right of return of assets or a right of release of a promise to transfer assets exists. Indicators of a barrier include measurable performance-related barrier or other measurable barrier, a stipulation that limits discretion by the recipient on the conduct of an activity and stipulations that are related to the purpose of the agreement. Topic 958 prescribes that the Organization should not consider probability of compliance with the barrier when determining if such awards are conditional and should be reported as conditional grant advance liabilities until such conditions are met.

Contributions without donor restrictions are recognized as revenue when received or unconditionally pledged. Contributions with donor restrictions are recorded as revenues and net assets with donor restrictions when received or unconditionally pledged. Transfers are made to net assets without donor restrictions as services are performed and costs are incurred pro-rata over the period covered by the grant or contribution as time restrictions lapse.

<u>Rental income</u> - Rental income is derived from the food project in which they operate as a tenant at will.

Substantially all of the Organization's revenue is derived from its activities in Massachusetts. During the year ended December 31, 2022, the Organization derived approximately 88% of its total revenue from corporations, 4% from individuals, 6% from the government and 2% from other revenue. All revenue is recorded at the estimated net realizable amounts.

#### Notes to Financial Statements

December 31, 2022

## (1) Summary of Significant Accounting Policies - continued

#### (f) Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and in the statement of functional expenses. Directly identifiable expenses are charged to program services. Expenses related to more than one function are allocated to programs and supporting services. Administration expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

## (g) Use of Estimates

In preparing the Organization's financial statements in conformity with GAAP, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### (h) Income Taxes

The Organization qualifies as an Organization formed for charitable purposes under Section 501(c)(3) of the Internal Revenue Code (IRC) and is generally not subject to income tax. However, income from certain activities not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income. In addition, the Organization is not a private foundation under Section 509(a)(1).

#### (i) Fixed Assets

Fixed assets are recorded at cost, when purchased or if donated at their estimated fair market value at date of donation. All acquisitions of property and equipment in excess of \$1,000 and all expenditures for repairs and betterments that materially prolong the useful lives of assets are capitalized.

Furniture and Equipment 5 to 10 years Leasehold Improvements 15 to 39 years

Depreciation expense was \$3,815 for the year ended December 31, 2022.

## (j) Advertising Costs

The Organization expenses advertising costs when they are incurred. Advertising expense amounted to \$2,530 and for the year ended December 31, 2022.

#### Notes to Financial Statements

December 31, 2022

## (1) Summary of Significant Accounting Policies - continued

#### (k) In-Kind Contributions

Donations other than cash, donated services, are recorded at their estimated fair market value at the date of the gift. Such donations are reported as without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Donated services are recognized in the financial statements if the services received require specialized skills provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. Certain services donated to the Organization by community volunteers do not meet the above criteria and, therefore, are not recognized in the financial statements.

## (l) Operating lease

The Organization leases certain office space. The determination of whether an arrangement is a lease is made at the lease's inception. Under ASC 842, a contract is (or contains) a lease if it conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Control is defined under the standard as having both the right to obtain substantially all of the economic benefits from use of the asset and the right to direct the use of the asset. Management only reassesses its determination if the terms and conditions of the contract are changed.

Operating leases are included in operating lease right-of-use ("ROU") assets, other current liabilities, and operating lease liabilities in our statements of financial position.

ROU assets represent our right to use an underlying asset for the lease term, and lease liabilities represent our obligation to make lease payments. Operating lease ROU assets and liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. The Organization uses the implicit rate when it is readily determinable. Since the Organization's lease does not provide an implicit rate, to determine the present value of lease payments, management uses the Organization's incremental borrowing rate based on the information available at lease commencement. Operating lease ROU assets also includes any lease payments made and excludes any lease incentives. Lease expense for lease payments is recognized on a straight-line basis over the lease term. The Organization's lease terms may include options to extend or terminate the lease when it is reasonably certain that we will exercise the option.

The Organization leases office space under a noncancelable operating lease. The remaining lease is for eighteen months and has no option to renew. Rent expense under the office lease was \$53,499 for the year ended December 31, 2022. There were no lease payments payable to the lessor as of December 31, 2022.

#### (m) Summarized Financial Information for 2021

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Also, the financial statements do not include a full presentation of the statement of functional expenses, as certain prior year summarized comparative information is presented in total but not by functional classification. In addition, the financial statements do not include full financial statement disclosures for the prior year. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information

#### Notes to Financial Statements

December 31, 2022

## (1) Summary of Significant Accounting Policies - continued

#### (m) Summarized Financial Information for 2021 - continued

should be read in conjunction with the Organization's financial statements for the year ended December 31, 2022, from which the summarized information was derived. This footnote disclosure is stated for presentation purposes only as the Organization is not required to include certain prior year summarized comparative information in total by net asset class.

### (n) Accounting Standards Update

In September 2020, FASB issued ASU No. 2020-07, Presentation and Disclosures by Not-for Profit Entities for Contributed Nonfinancial Assets (Topic 958), which requires nonprofits to change their financial statement presentation and disclosure of contributed nonfinancial assets, or gifts in-kind. ASU No. 2020-07 was effective for La Vida, Inc. for its year ended December 31, 2022. This guidance is intended to increase the transparency of contributed nonfinancial assets for not-for-profit entities through enhanced presentation and disclosure requirements.

This ASU requires that nonfinancial assets are presented as a separate line item in the statement of activities and disclosures include a disaggregation of the amount contributed by category, a description of donor restrictions, and valuation techniques for the nonfinancial assets received. No reclassifications were required on the Statements of Activities for La Vida, Inc. La Vida, Inc. has historically presented nonfinancial assets as a separate line item. La Vida, Inc. enhance its disclosures to adhere to the new standard.

In February 2016, FASB issued ASU 2016-02, Leases (Topic 842) which sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract (i.e., lessees and lessors). The new standard requires lessees to apply a dual approach, classifying leases as either finance or operating leases based on the principle of whether or not the lease is effectively a financed purchase by the lessee. This classification will determine whether lease expense is recognized based on an effective interest method or on a straight-line basis over the term of the lease, respectively. A lessee is also required to record a right-of-use asset and a lease liability for all leases with a term of greater than 12 months regardless of their classification. Leases with a term of 12 months or less will be accounted for similar to existing guidance for operating leases today.

The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases and operating leases. The ASU was set to be effective on January 1, 2021, with early adoption permitted. The effective date was extended to fiscal years beginning after December 15, 2021. The Organization has implemented the provisions of ASU 2016-02 has been applied retrospectively to all periods presented.

#### Notes to Financial Statements

December 31, 2022

#### (2) Operating and Finance Leases

The Organization has operating lease of office space. The Organization's lease has a remaining lease term of 18 months without an option to extend the lease.

The following summarizes the weighted average remaining lease term and discount rate as of December 31, 2022:

#### Weighted Average Remaining Lease Term

Operating lease	18 months
Finance lease	12 months
Weighted Average Discount Rate	
Operating lease	1.63%
Finance lease	1.63%

The maturities of lease liabilities as of December 31, 2022 were as follows:

Year Ending December 31:	<u>Operating</u>	<b>Finance</b>
2023	\$ 49,072	\$ 1,485
2024	24,536	-
Total lease payments	73,608	1,485
Less: interest	(843)	(11)
Present value of lease liabilities	<u>\$ 72,765</u>	\$ 1,474

#### (3) Related Party Transactions

During the year ended December 31, 2022, the organization received contributions from an affiliated organization, the Hildreth-Stewart Charitable Foundation in the amount of \$180,000. Robert Hildreth, Trustee of Hildreth-Stewart Charitable Foundation is also the President on the Board of Directors of La Vida, Inc. The Organization also has an outstanding amount due for a related non-profit, Inversant, Inc., in the amount of \$47,323 for match savings and scholarship funding.

#### Notes to Financial Statements

December 31, 2022

#### (4) Liquidity and Availability of Resources

The following reflects the Organization's financial assets as of December 31, 2022, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year from the statement of financial position date:

Financial assets at December 31, 2022:

212 120
313,128
454,844
-
-
454,844

The Organization is supported by restricted and unrestricted contributions. Because a donor's restriction requires resources to be used in a particular manner or in a future period, the Organization must maintain sufficient resources to meet those responsibilities to its donors. Thus, financial assets may not be available for general expenditure within one year. As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

## (5) Acquisition

The Organization is in discussions with another nonprofit organization that provides training and education services regarding a potential acquisition. The Organization voted to acquire Inversant, Inc. on October 12, 2022, and declare La Vida as the sole member of Inversant Inc.'s corporate board of directors. As of January 1, 2023, the acquisition had been completed.

#### (6) Subsequent Events

The Organization has performed an evaluation of subsequent events through October 3, 2023, which is the date the Organization's financial statements were available to be issued. No material subsequent events have occurred since December 31, 2022 that required recognition or disclosure in these financial statements.